



QUANTUM CAPITAL CLOSES \$27M IN LOANS IN 60 DAYS

Beverly Hills, CA, August 30, 2012 – Leading mortgage banking firm Quantum Capital Partners, has closed 9 retail and office loans with a combined loan amount of \$27M in the last 60 days. The loans ranged from 4.0% to 4.5% for fixed periods of 5 to 7 years, the properties were located in the Los Angeles area submarkets of West Hollywood, Beverly Hills and the San Fernando Valley.

"Loan requests and loan volume has increased significantly over the last quarter," said Jonathan Hakakha, Quantum Capital's Managing Director. Mr. Hakakha noted that a large number of transactions are originating due to maturing five-year loans from 2007 that are now coming due. However, he also notes the impact of improved access to capital from lenders looking to place more debt.

"Lending activity began picking up in the second quarter of 2011 and has gained momentum every quarter since," he added. Mr. Hakakha notes that historically low rates and availability of capital has enabled investors to improve cash flow, upgrade their properties and seek new acquisitions, many of which are distressed.

Since the beginning of the year, Quantum has arranged financing in excess of \$183M for multifamily, retail, office, and industrial properties. Loan amounts ranged from \$1M to \$20M. Represented transactions included a Wal-Mart anchored retail center in Los Angeles, a 60% occupied office building in Temecula, a 169,000 SF industrial building in Vernon, a grocery anchored center in San Diego, and a 100 unit apartment complex in Torrance.

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About Quantum Capital Partners, Inc.

Quantum Capital Partners is a leading mortgage banking firm that provides comprehensive real estate finance and advisory services across all major asset classes. With more than \$2 billion of debt and equity financing experience nationwide, Quantum's principals have developed a diverse network of capital providers that allows their clients to benefit from customized financing structures that encompass the entire capital stack. Quantum's comprehensive knowledge of the capital markets enables them to deliver qualified advice through insightful solutions to complex issues.