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MULTIFAMILY INVESTMENT Q&A

Most commercial players agree the multifamily market is the place to be for investors, but will this ideal environment last, or will factors like inflation and oversupply hinder this product type in the near future? WREB spoke to six of the West's multifamily lending experts to find out.
Compiled by Nellie Day

Mike Yim, Managing Director

Quantum Capital Partners in Beverly Hills, Calif.

How easy is it to obtain financing for multifamily products in the current market?
Primary markets and Class A buildings have always been easy to finance. However, the current lending environment has made it easier to finance Class B and C buildings in secondary and tertiary markets. Regardless of the class or location, there's an abundance of lenders that are willing to lend.

What do you predict the multifamily investment market will look like by the end of 2012?
Interest rates will likely remain the same through the end of 2012. Even if the markets are showing strong signs of recovery, the Feds will err on the side of caution and risk some inflation rather than increase rates and risk slowing down the economy.

Would you say multifamily is the healthiest product type currently on the market out West?
Multifamily product is the healthiest in the sense that, as an asset class, lenders are very comfortable with them. Whether borrowers are purchasing a property or refinancing a property, capital flows efficiently to apartment buildings.